



June 19, 2014

Captain Harry H. Dudley  
Chairman  
Washington State Board of Pilotage Commissioners  
2901 Third Avenue, Suite 500  
Seattle, Washington 98121

Dear Captain Dudley:

The Pacific Merchant Shipping Association (PMSA), the Puget Sound Pilots (PSP), the Port of Seattle and the Port of Tacoma, having met and agreed, now jointly petition the Washington State Board of Pilotage Commissioners (Board).

The Board customarily utilizes the then-current year Pilotage rates for the Puget Sound pilotage district (Tariff) as the basis for setting the Tariff for the following year. We recommend the Board consider the current Tariff with the following adjustments as the baseline when considering any changes it wishes to make to the Tariff at the November 2014 hearing:

1. An increase in the Boarding charge from \$53 to \$348, concurrent with a change in the name associated with this charge to "Pilot Boat Fee"; the revised figure being fairly representative of the actual cost of services;
2. An across-the-board decrease in the amount of 6.52% to the rates listed in the LOA (Length Over All) Rate Schedule for Zone II to Zone VI; and,
3. An across-the-board decrease in the amount of 6.52% for all Tonnage Charges greater than 20,000 gross tons.

The Pacific Merchant Shipping Association, the Puget Sound Pilots, the Port of Seattle and the Port of Tacoma additionally agree that these aforementioned adjustments to the Tariff will represent, in general, a revenue neutral, incremental approach to a more equitable distribution of the cost of pilotage within the Puget Sound.

Sincerely,

Captain Michael R. Moore  
Vice President  
Pacific Merchant Shipping Association

Captain Jonathan Ward  
President  
Puget Sound Pilots

Bari Bookout  
Director, Seaport Commercial Strategy  
Port of Seattle

Louis W. Paulsen  
Director, Strategic Operations Projects and Risk  
Management, Port of Tacoma